

Ryan DeForest

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Professional Profile:

- Consulting
- Web Technology Programming
- Conduct Training Sessions
- Lead Generation Campaigns
- Business Process Management
- Client & Customer Satisfaction Enrichment
- Sales Cycle Management
- Team Building, Mentoring and Leadership

Skills:

Web Technologies and Languages: HTML, CSS, Javascript, PHP and Adobe Dreamweaver & Photoshop

Professional Experience:

Oracle Corporation | Redwood City, CA

June 2013 – Present

Lead Solutions Consultant – Human Capital Management

- Responsible for presenting Oracle's HCM product offerings & benefits to potential customers
- Conduct training sessions for fellow Solutions Consultants in order to perfect their demo techniques
- Understand key requirements of different types of businesses and translate them into software demonstrations live in person or via Webex
- In charge of supporting an entire team of Sales Reps in order to help them garner more opportunities
- Developed and led three different lead generation campaigns.

Laundrii | San Bruno, CA

February 2014 – Present

Founder and CEO

- Tested and then launched a brand new sharing economy platform in downtown San Francisco
- Designed everything such as the logos, web and app design according to numerous deadlines
- Hired and led a team of 11 web programmers overseas with excellent communication
- Completed the entire front end programming via HTML, CSS, Javascript and PHP

Bagonize.com | Davis, CA

August 2012 – June 2013

Founder

- While in college, launched a new online travel site named Bagonize.com
- Hired 5 students in tasks pertaining to running the company by assigning deadlines and jobs for each specific team member
- Taught self how to program in spare time via YouTube in order to learn necessary web technologies

Education:

University of California, Davis | *Davis, CA*

Major: Economics

Certifications:

Demo2Win | Ignite2Win | SHRM | Taleo Suite | Fusion Core HR | Modern HR Cloud